

St. Gianna's 2020 and proposed 2021 Budget			
Income Category	2020		2021
	Budget	Actuals	Budget
Ctr (Included in Clinical and Services)			
Donations	\$14,000	\$20,450	\$15,000
Education (EP 1&2)	\$7,000	\$4,000	\$4,000
Services (Followups)	\$13,000	\$15,140	\$17,000
Services (Initial)	\$2,000	\$1,780	\$3,000
Clinical (Followups)	\$10,000	\$10,510	\$10,000
Clinical (Initial)	\$2,000	\$2,880	\$2,000
Grant	\$0	\$0	\$0
Total w/o Fundraiser	\$48,000	\$54,760	\$51,000
Fundraiser	\$20,000	\$0	\$20,000
Grandtotal with Fundraiser	\$68,000	\$54,760	\$71,000
Expense Category	Budget	Actuals	Budget
AAFCP Conf	\$3,000	\$1,133	\$3,000
Clinical Supplies	\$800	\$1,689	\$1,500
EP1&2 Expense	\$2,500	\$5,531	\$1,500
Fundraising/Mktg/Postage	\$1,500	\$947	\$1,000
Insurance	\$9,200	\$9,469	\$9,500
Operating Expenses	\$8,640	\$4,711	\$8,000
Payroll	\$15,000	\$14,439	\$16,000
Rent	\$8,880	\$8,903	\$9,240
Regulatory/Fees/Mem/Licenses	\$900	\$0	\$1,000
Other	\$858	\$2,989	\$2,000
Total w/o Fundraiser	\$51,278	\$49,810	\$52,740
Fundraising	\$9,000	\$0	\$9,000
Grandtotal with Fundraiser	\$60,278	\$49,810	\$61,740
Net Income w/o Fundraiser	<u>-\$3,278</u>	<u>\$4,949</u>	<u>-\$1,740</u>
Net Income with Fundraiser	<u>\$7,722</u>	<u>\$4,949</u>	<u>\$9,260</u>

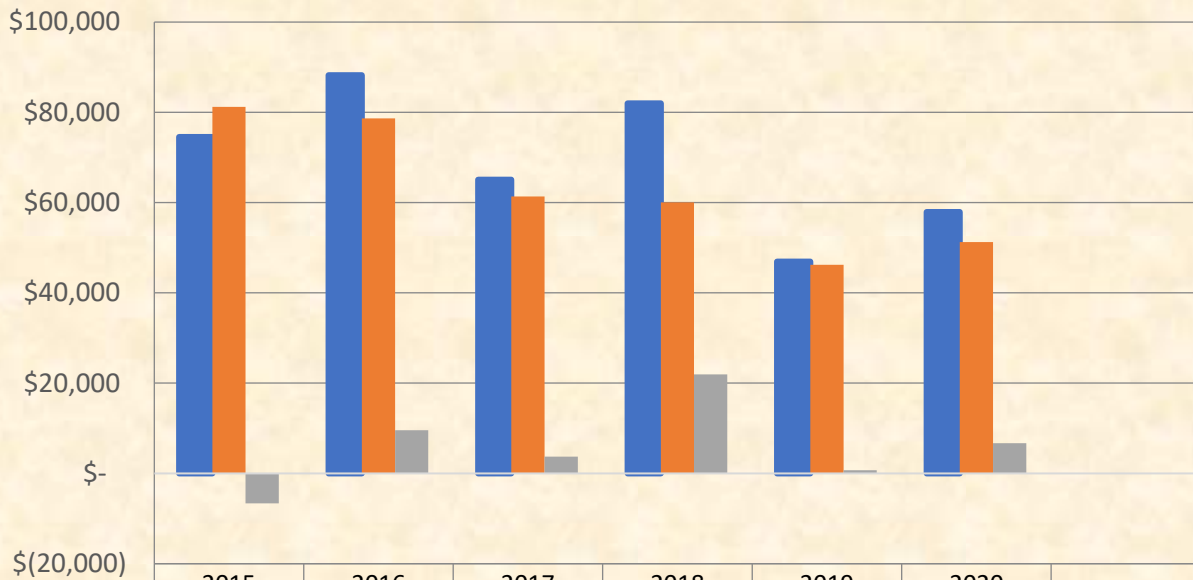
- In 2021, a shortfall of (\$1,740) is projected if there is no fundraiser. There are ample reserves on hand (\$90,867) to cover that shortfall (see next page).



END OF YEAR BALANCES (RESERVES)



Income and Expense Trends



	2015	2016	2017	2018	2019	2020
Income	\$74,521	\$88,196	\$65,048	\$81,967	\$46,900	\$57,903
Expense	\$81,178	\$78,653	\$61,345	\$60,042	\$46,206	\$51,230
Net	\$(6,657)	\$9,543	\$3,703	\$21,925	\$694	\$6,673